



# **Bloomfield Hills School District**

**Progress Report**

**Deficit Prevention Planning Task Force**

**October 20, 2011**

# The Challenges Posed To This Task Force



As state support for our districts continues to shrink, both in real and nominal terms, this Task Force was formed to help the District address both short and long term funding challenges including:

- Ideas for reducing deficits
- Ideas for increasing revenue



# This Subcommittee's Strengths: Creativity and Patience!



In order to meet its objectives, this task force has met once since its first meeting on Aug. 16.

Participants:



Chris Billel	Tina Kostiuk
Rob Glass	Richard Moxley
Karen Hildebrandt	John Roach
Darrell Johnson	Deborah Shoultz
Barbara Kaufman	Chris Xiromeritis





# Ideas for Reducing Expenditures



## To Be Addressed in 11-12

1. Efficiency Analysis-Recreation, Purchasing Processes, Work-Flow Analysis, etc.
2. Technology Benchmarking
3. Energy Management
4. Communications Department
5. Central Office Consolidation Analysis to match Staffing Efficiency Analysis
6. Control Employee Benefit Costs-Seniority, Keeping Best at Most Reasonable Cost
7. Students Manage Website
8. Redeployment of Personnel to Increase Productivity-Community Relations, Technology, Website, Professional Development Software – Cross Training and Breaking Down Silos
9. Community Volunteers
10. Student Community Service – e.g. Website
11. Curricular Planning to Develop Lower-Cost Ways to Deliver Curriculum



# Ideas for Increasing Revenue



## To Be Addressed in 11-12

1. Farm and Recreation Revenue Generation
2. Business/Colleges Connected to Schools
3. Public-Private Partnerships – Business Incubator – Sponsors, etc.
4. Use of existing Buildings to Develop and Academy, Rentals, Community Center, etc.
5. Managerial Accounting Approach
6. Alumni
7. Foundation – Designation of Donations – Reevaluate Fundraising Options
8. Shed Unused Items
9. Long-Term Facilities Planning
10. Use/Improve Website to Attract Families
11. Cell Towers, Windmills, Solar Panels, etc.



# Major Accomplishments – Central Office Lease vs. Renovation



- Task Force asked administration to consider lease alternative for Central Office relocation
- Task Force members toured potential site with leasing agent and administration officials
- Administration prepared analysis and Task Force reviewed it on Sept 26, providing valuable input and energy. Results included:
  - More rigorous analysis, which will lead to cost savings
  - More confidence in decision
  - Strengthened belief that District is honest and forthcoming



# Future Challenges



Taking revenue generating ideas to next step, most promising include:

- Expanding cash flow at the Farm (in progress)
- Energy savings (in progress)
- Tapping alumni (not started)
- Public private partnerships (not started)
- Thinking through facility disposition, including property sales and leases (e.g. Selling property at the Doyle for development, making land available to Township for parks, etc.





# Conclusion

- We appreciate the District's cooperation with our Task Force!
- We especially applaud the contributions from Rob Glass!
- Let's keep it going!